

Message Text

UNCLASSIFIED

PAGE 01 BANGKO 25653 01 OF 02 060545Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----120396 060626Z /13
R 060525Z SEP 78
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 0515

UNCLAS SECTION 01 OF 02 BANGKOK 25653

E.O.11652: N/A
TAGS: BEXP, TH
SUBJ: WTDR/FTI: PAN SUPPLIES CO., LTD.

REF USDOC 14227

1. THAILAND

OFFICE USE: 2. 549 3. 0013400 4. 01

5. PAN SUPPLIES CO., LTD.

6. P.O. BOX 20, 66 ASOKE ROAD

7. BANGKOK

8. CONTACT: MR. BOONKUA LOURVANIJ

9. TITLE: PRESIDENT AND MANAGING DIRECTOR
OTHER OFFICIALS ARE: MR. GAN KEH SIEN, ASST.MANAGING DIR.
AND MR. SURIT CHANNOI, GENERAL MANAGER.

10. PHONE: 3910588 11. TELEX: TH 2807

12. CABLE: PANSUP

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13. ESTBL: 1960 14. EMPL: 71 15. SIZE: LARGE

16. REPUTATION: Y-GOOD 17. RPT.DATE: 08/78

OFFICE USE: 18. K 19. NA 20. X 21. NA 22. NA

23A. 35310/235 IMP.AGT.DIST. OF CONSTRUCTION MACHINERY

AND MATERIAL HANDLING EQUIPMENT.

23B. 35100/235 IMP.AGT.DIST. OF ENGINES AND TURBINES

23C. 34295/235 IMP.AGT.DIST. OF HOSE FITTINGS AND
COUPLINGS. HOSE

23D. 35990/235 IMP.AGT.DIST. OF FLEXIBLE HOSE

23E. 34291/235 IMP.AGT.DIST. OF MACHINE TOOLS

23F. 35434/235 IMP.AGT.DIST. OF AUTOMOTIVE MAINTENANCE
EQUIPMENT. TING EQUIPMENT

23G. 35690/235 IMP.AGT.DIST. OF LUBRICATING EQUIPMENT

23H. 35613/235 IMP.AGT.DIST. OF PUMPS

23I. 35663/235 IMP.AGT.DIST. OF TRANSMISSION CHAINS

24. FOREIGN SALES: NA

25. FINANCIAL REFS: SIAM COMMERCIAL BANK LTD., 1060 NEW
PETCHBURI ROAD, BANGKOK; THAI MILITARY BANK LTD.,
RAJDAMNERN AVENUE, BANGKOK, THAILAND.

26. TRADE REFS: AEROQUIP CORP., JACKSON, MICHIGAN; SNAP-ON
TOOLS INTERNATIONAL LTD., KENOSHA, WISCONSIN; AMERICAN
HOIST AND DERRICK CO., ST. PAUL, MINN.

27. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF AEROQUIP
CORP., 300 SOUTH EAST AVE., JACKSON, MICHIGAN 42903 FOR
FLEXIBLE HOSE; ALLIS-CHALMERS INT'L, 846 SOUTH, 70TH ST.,
MILWAUKEE, WISCONSIN FOR TRACTORS; DIAMOND CHAIN CO. INC.,
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INDIANAPOLIS, INDIANA FOR SPEED CHANGERS, DRIVERS AND
GEARS; SNAP-ON TOOLS, 65 SOUTH ROBERT ST., KENOSHA,
WIS. 53140 FOR GENERAL HARDWARE; AMERICAN HOIST
AND DERRICK CO., ST. PAUL, MINN.55157 FOR HOISTS;
JEFFREY MANUFACTURING, COLUMBUS, OHIO FOR FABRICATED
STRUCTURAL METAL; HENRY STERN, HARSDALE, NEW YORK FOR
METAL WORKING MACHINERY; RAYGO INT'L, P.O.BOX 20044,
PORTLAND, OREGON FOR INDUSTRIAL TRUCKS; SIGNO TRADING,
MOUNT VERNON, NEW YORK FOR MACHINE TOOLS; J.E. HOFFMAN
OVERSEAS INC., 739 N. LAKE ST., MUNDELEIN, ILLINOIS 60060
FOR CHAINS.

28. POST EVALUATION: PAN SUPPLIES WAS INCORPORATED IN
1960 WITH AN AUTHORIZED CAPITAL OF DOLS 50,000 TO ACT AS
IMPORTER, AGENT AND DISTRIBUTOR OF AUTOMOTIVE MAINTENANCE
EQUIPMENT, CONSTRUCTION MACHINERY AND MATERIAL HANDLING
EQUIPMENT, HOSE FITTINGS AND COUPLINGS, MACHINE TOOLS,
LUBRICATING EQUIPMENT, PUMPS AND TRANSMISSIDN CHAINS.
SIXTY PERCENT OF ITS IMPORTS ARE FROM THE U.S. WITH THE
REMAINDER FROM AUSTRALIA. FIRM LEASES AN OFFICE OF 200
SQ.METERS AND A DISPLAY ROOM OF 600 SQ.METERS, LOCATED IN
DNE OF BANGKOK'S BUSINESS DISTRICTS. IT IS ASSOCIATED

WITH THE ASOKE MOTORS LTD., A LOCAL DISTRIBUTOR OF AUSTRALIAN-MADE "HOLDEN" PASSENGER CARS AND ASOKE CAR AND TRUCKS SALES LTD., AN EXCLUSIVE AGENT OF BRITISH-MADE "VAUXHALL" AUTOMOBILES AND "BEDFORD" TRUCKS. PAN SUPPLIES EMPLOYS 71 PEOPLE INCLUDING 30 SALESMEN. FIRM'S SALES VOLUME IN 1977 WAS REPORTED TO BE DOLS 2,150,000 REPRESENTING AN INCREASE OF 45 PERCENT OVER THE FIGURE REPORTED TO THE EMBASSY IN 1976. LOCAL BANK REPORTS THAT

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ACTION EA-12

INFO OCT-01 EB-08 ISO-00 /021 W
-----120518 060625Z /10

R 060525Z SEP 78
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 0516

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SUBJECT FIRM HAS SINCE 1961 MAINTAINED A WELL CONDUCTED CURRENT ACCOUNT AND THAT SUBSTANTIAL OVERDRAFT FACILITIES HAVE BEEN EXTENDED TO THE FIRM WITH SATISFACTORY RESULTS. PAN SUPPLIES IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR U.S. FIRMS.

29. PREP: SATHIT/SOMSAK APPR: MATTHEW P. WARD.
ABRAMOWITZ

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 06 sep 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BANGKO25653
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780362-0397
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780995/aaaadarw.tel
Line Count: 155
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 0c126956-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1524342
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI: PAN SUPPLIES CO., LTD.
TAGS: BEXP, TH
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/0c126956-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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EO Systematic Review
20 Mar 2014
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